



# THE POWER OF INTEGRATION

ACCOUNTING | FINANCIAL PLANNING | INVESTMENT MANAGEMENT



CHARTERED  
PROFESSIONAL  
ACCOUNTANTS



WEALTH  
MANAGEMENT  
INC.

**TriCert**<sup>™</sup>  
Investment Counsel



## Pillars of Success

- Integrating the investment process with accounting, tax & estate planning
- Expertise in business & personal financial planning
- Responsive, proactive tax, auditing, accounting & advisory services
- Flexible consultative approach
- Customized & tailored solutions
- Tax planning & efficiencies
- Open communication
- Direct access to your TriCert Investment Counsel Portfolio Manager



CHARTERED  
PROFESSIONAL  
ACCOUNTANTS

DURWARD JONES BARKWELL  
& COMPANY LLP

Big enough to know. SMALL ENOUGH TO CARE.

Since 1940, Durward Jones Barkwell & Company LLP (DJB) has been supporting business success in Southern Ontario. DJB has the experience and expertise to provide financial consulting for any business, advising entrepreneurs and business owners in many disciplines, including agribusiness, automotive, construction, general contracting, manufacturing, not-for-profit, professional services, restaurants, technology, tourism, and transportation.

- Assurance & Accounting
- Business Advisory Services
- Human Resources Advisory
- Outsourced Business Services
- Taxation - Cross-border & Domestic
- Valuations & Loss Quantification



WEALTH  
MANAGEMENT  
INC.

Integrating Our Collective  
Expertise To Help  
You Live A Better Life

When you work with DJB Wealth Management, you can rest assured that you are working with a CERTIFIED FINANCIAL PLANNER™ professional who will put your needs above their own. We can scale up or down as needed; working with you to create a comprehensive financial plan or a modular plan (dealing only with specific areas of your planning).

### Wealth Planning

- Personal Wealth Planning, Estate Preservation & Wealth Preservation
- Corporate Investment Planning
- Education Savings Strategies
- Retirement Savings Planning

### Financial Planning

- Retirement Projections
- Estate Planning
- Cash Flow Analysis
- Risk Management Strategies

**TriCert**  
Investment Counsel

Integration Delivers Results

Through a referral arrangement, DJB Wealth Management offers you direct access to TriCert Investment Counsel's Portfolio Managers who will tailor an investment management strategy that is specific to your unique circumstances. Working with your Accountant and Financial Planner, TriCert Investment Counsel's Portfolio Managers take a quality sector-based (Qsect™) approach to investing.

TriCert Investment Counsel is owned in part by DJB Wealth Management. TriCert Investment Counsel is registered with the securities regulators as a Portfolio Manager and is engaged to provide clients with discretionary portfolio management. To learn more, visit the TriCert website [www.TriCert.ca](http://www.TriCert.ca).



## The Client Advantage

Your best interests always come first! Our hard working integrated team of professionals is fully committed to providing you with solid advice, exceptional client service, comprehensive financial planning, business management, and customized portfolios that bring vision, focus, and balance to your financial position. You will benefit from a strong professional relationship that is built on trust, dependability, and integrity.

## Custodians

NBIN National Bank Independent Network will act as your “custodian” of your investments. Although TriCert Investment Counsel makes the investment decisions for your account, your custodian (not TriCert Investment Counsel) holds and safeguards your investments for you.

*National Bank Independent Network is a CIPF members ([www.cipf.ca](http://www.cipf.ca)).*

## Power of Integration

Ask yourself:

- Do I have enough money to meet my goals and objectives?
- Do I have a trusted financial planner that meets with me regularly, who understands me?
- Do I have a comprehensive financial plan that is reviewed regularly?
- Am I getting value for the fees that I’m paying for my investments and planning?
- Am I paying too much tax in my investment portfolio?
- Do my professional Advisors communicate regularly regarding my planning?

Putting all the financial pieces together can be difficult in this complex world. With our integrated approach, your accountant, financial planner, and investment manager communicate with each other and with you on a regular basis to help ensure effective coordination of your financial affairs. Your financial planner will also work with your lawyer and insurance advisor to help make certain that your Will and insurance coverage are consistent with your financial and estate plans. Our main goal is for you to feel comfortable and secure about your financial future and to trust that all of the “moving parts” are being coordinated under one plan.



**NATIONAL  
BANK**

**INDEPENDENT NETWORK**



**Brad Giroux**  
Vice President



**Wade Dempsey**  
CERTIFIED FINANCIAL  
PLANNER™



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Financial Planning Associate



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# DJB WEALTH MANAGEMENT INC. TEAM

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WEALTH  
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INC.



Investment Counsel